Slide 1: Title Slide

- Title: Using CPM Advertising to Build Brand Awareness
 - Subtitle: Cost-Effective Strategies for Big and Small Brands
 - o Background Color: Light Blue (#ADD8E6) with bold white title text

Slide 2: What is CPM Advertising?

- Header (Big & Bold, Dark Blue): Understanding CPM Advertising
- Content:
 - Definition: CPM (Cost Per Mille) charges advertisers per 1,000 impressions.
 - Benefit: Effective for reaching large audiences cost-efficiently.
- **Visuals:** Icons representing dollar signs and graphs
- **Text Color:** Navy (#000080) on a light background

Slide 3: Why CPM Works for Big & Small Brands

- **Header** (Big & Bold, Dark Green): Why CPM is Ideal for All Brands
- **Subpoints** (Black):
 - Broad Reach: CPM campaigns maximize visibility.
 - Cost-Effectiveness: Budget-friendly for small brands, scalable for larger brands.
 - Engagement Boost: Increases brand recognition efficiently.
- **Text Color:** Dark Green (#006400), supporting text smaller in black

Slide 4: Steps for Big Brands to Maximize CPM

- **Header** (Big & Bold, Dark Red): CPM Strategies for Big Brands
- Checklist (Thick Border & Green Background):
 - Target High-Interest Audiences
 - Experiment with placements (Feed, Stories, Reels)
 - **V** Use engaging visuals and interactive formats (e.g., polls)
 - Run seasonal campaigns for high relevance
- Background Color: Dark Green (#004d00); checklist items in white

Slide 5: Steps for Small Brands to Maximize CPM

- **Header** (Big & Bold, Dark Orange): *CPM Strategies for Small Brands*
- Checklist (Thick Border & Yellow Background):
 - Define a Niche Audience
 - Prioritize mobile placements
 - ✓ Optimize ad creative for lower-budget campaigns
 - Track performance regularly to adjust as needed
- Background Color: Light Yellow (#FFFFE0); checklist items in black

Slide 6: Best Practices for All Brands

- **Header** (Big & Bold, Dark Purple): *Universal CPM Tips*
- **Table** (Adaptable, Borders):

Practice	Description	CTA
High-Quality Visuals	Use sharp, engaging images	"Choose top visual assets"
Clear	Ensure short,	"Keep it direct"
Messaging	impactful copy	

Test Adjust creative "Set A/B tests every

Regularly and audience campaign"

• Background: Light Gray (#D3D3D3) with bold borders around cells

Slide 7: Measuring Success & Optimizing CPM

- **Header** (Big & Bold, Dark Blue): *Tracking & Optimizing CPM Performance*
- Content (Black):
 - **Metrics to Track:** Impressions, reach, CTR (click-through rate)
 - o Regular Adjustments: Refine target, creative, and placements
- **Callout** (Bold, Dark Red): *Pro Tip: Analyze past performance to plan future budget allocations.*
- **Text Color:** Dark Red (#8B0000) for emphasis

Slide 8: Summary & Next Steps

- **Header** (Big & Bold, Dark Green): *Maximize Your CPM Strategy*
- Checklist (Thick Border & Blue Background):
 - Choose audience with intent
 - ✓ Create high-quality, engaging ads
 - Monitor and adjust regularly
 - ✓ Scale up successful campaigns
- Free Download Gift: Link for "Top CPM Tips" downloadable gift for audience