Checklist: PR Distribution Effectiveness

1. **Media Coverage:**

- Track the number of media outlets that pick up your press release.
- Prioritize placements in publications that target your desired audience.
- Evaluate the quality and relevance of these media placements.

2. **Website Traffic:**

- Use Google Analytics to monitor website traffic after the PR release.
- Check for increased referral traffic from news sources.
- Analyze engagement on key pages related to the press release.

3. **Audience Feedback:**

- Review direct responses such as comments, questions, or emails.
- Assess the positivity and relevance of the feedback.
- Measure the interest generated from the press release.

4. **Lead Generation:**

- Monitor conversions such as sign-ups, product inquiries, or purchases.
- Track how PR distribution contributes to business results.

5. **SEO Impact:**

- Measure improvements in search engine rankings.
- Track backlinks generated from media coverage.
- Monitor long-term organic traffic growth from PR efforts.

6. **Social Media Engagement:**

- Track metrics like shares, comments, retweets, and likes.
- Measure engagement on platforms such as Twitter and LinkedIn.
- Evaluate how well the message resonates on social media.

7. **Earned Media Value (EMV):**

- Compare the value of media coverage with the cost of equivalent advertising.
- Calculate the earned media value to gauge return on PR investment.

Use this checklist to get a comprehensive overview of your PR distribution's success.

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