

# **Integrated Marketing Campaign Checklist**

### 1. Set a Clear Goal

- What do you want to achieve? (e.g., increase sales, grow brand awareness)
- Use the SMART method to make your goal specific, measurable, achievable, relevant, and time-bound.

### 2. Know Your Audience

- Who are you trying to reach?
- What are their interests, needs, and favorite platforms?
- Create audience personas (profiles) to guide your campaign.

### 3. Choose Your Marketing Channels

- Decide which platforms to use (e.g., social media, email, TV, print).
- Pick the ones your audience uses the most.

#### 4. Create Consistent Content

- Write your message in a clear, simple way that works across all platforms.
- Keep the tone, style, colors, and images the same everywhere.

# 5. Plan Your Campaign Timeline

- Create a schedule for when each part of your campaign will run.
- Make sure your content goes out on time across all channels.

### 6. Monitor and Track Performance

- Check key metrics like clicks, likes, shares, and conversions.
- Compare results across different platforms to see what works best.

## 7. Adjust and Improve

- Use the data you collect to make your campaign better.
- Make changes if some channels aren't performing as expected.

This checklist helps ensure your readers can follow each step easily while maintaining consistency and effectiveness across their campaign efforts.