

# **Brand Platform Template**

#### 1. Brand Mission

- Statement: Define the overarching goal and reason for your brand's existence.
- Example: "To provide sustainable products that improve daily life."

#### 2. Brand Vision

- Statement: Outline the long-term goals and aspirations of your brand.
- Example: "To nourish people and the planet."

#### 3. Brand Values

- Core Principles: List the guiding principles that shape your brand's actions and choices.
- **Example:** Sustainability, innovation, customer-centricity, integrity.

## 4. Brand Positioning

- Positioning Statement: Define how your brand is different from competitors and the unique value it offers.
- Example: "We are the leading provider of eco-friendly home goods, known for our commitment to sustainability and quality."

# 5. Target Audience

- Description: Identify the demographics, psychographics, and behaviors of your ideal customers.
- **Example:** "Eco-conscious consumers aged 25-45 who value sustainability and quality."



## 6. Brand Personality

- Traits: Define the human characteristics and traits associated with your brand.
- **Example:** Friendly, innovative, trustworthy, and sophisticated.

## 7. Brand Story

- Narrative: Craft a compelling narrative that tells the history and essence of your brand.
- **Example:** "Our journey began with a mission to reduce plastic waste. Over the years, we have grown into a trusted brand for eco-friendly home solutions."

### 8. Brand Identity

• **Visual Elements:** Specify the key visual components like logos, color schemes, typography, and design guidelines.

## • Example:

- Logo: A green leaf symbolizing growth and sustainability.
- o Colors: Green, white, and earthy tones.
- **Typography:** Clean and modern fonts like Arial and Helvetica.

# 9. Brand Messaging

- Key Messages: Develop the core messages that convey your brand's values and purpose.
- **Example:** "Our products are designed to help you live a more sustainable and healthier life."

# 10. Brand Guidelines

- Guidelines Document: Create a detailed guide on how to use and implement your brand's visual and verbal elements.
- **Example:** Logo usage rules, color codes, font styles, tone of voice.

#### 11. Competitive Analysis



- Research: Analyze the strengths, weaknesses, and strategies of your competitors.
- **Example:** Competitor A focuses on price, while Competitor B emphasizes luxury; we focus on sustainability and quality.

#### 12. Market Research

- Insights: Gather data on market trends, target audience preferences, and consumer behaviors.
- **Example:** "75% of our target audience prefers products made from recycled materials."

#### 13. Brand Metrics and KPIs

- Performance Indicators: Establish key performance indicators to measure the success of your branding efforts.
- **Example:** Brand awareness, customer loyalty, social media engagement, sales growth.

### 14. Monitoring and Adaptation

- Continuous Improvement: Set up a process to regularly monitor and adapt your brand strategies based on performance data and market feedback.
- **Example:** Quarterly reviews of brand metrics and adjustments to marketing strategies as needed.