



Value Driver Analysis Template

1. Executive Summary

- **Purpose:** Briefly state the objective of the value driver analysis.
- **Scope:** Define the scope of the analysis and the key areas it will cover.

2. Identification of Key Value Drivers

- **Value Driver 1:** (e.g., Strategic Partnerships)
 - **Description:** Explain the value driver in detail.
 - **Importance:** Justify why this value driver is crucial for the business.
- **Value Driver 2:** (e.g., Customer Experience Optimization)
 - **Description:** Explain the value driver in detail.
 - **Importance:** Justify why this value driver is crucial for the business.
- **Value Driver 3:** (e.g., Intellectual Property and Innovation)
 - **Description:** Explain the value driver in detail.
 - **Importance:** Justify why this value driver is crucial for the business.
- **Value Driver 4:** (e.g., Data-Driven Decision Making)
 - **Description:** Explain the value driver in detail.
 - **Importance:** Justify why this value driver is crucial for the business.
- **Value Driver 5:** (e.g., Strong Brand Reputation)
 - **Description:** Explain the value driver in detail.
 - **Importance:** Justify why this value driver is crucial for the business.

3. Current Performance Assessment

- **Metrics and KPIs:** List the current metrics and key performance indicators (KPIs) used to measure each value driver.
- **Data Collection:** Describe the methods and tools used to collect data.
- **Performance Analysis:** Analyze the current performance of each value driver using collected data.



4. Benchmarking

- **Industry Standards:** Compare the company's performance against industry standards and best practices.
- **Competitor Analysis:** Evaluate how competitors perform in the same value drivers.

5. Action Plan and Recommendations

- **Action Steps:** Define specific actions to improve performance in each value driver.
- **Resources Needed:** Identify the resources required to implement the action steps.
- **Timeline:** Provide a timeline for implementing the recommended actions.
- **Responsibility:** Assign responsibility for each action step to specific team members or departments.

6. Monitoring and Evaluation

- **Regular Reviews:** Establish a schedule for regular review meetings to track progress.
- **Adjustments:** Describe how adjustments will be made based on performance data and feedback.
- **Feedback Loop:** Ensure a system for continuous feedback and improvement.

7. Conclusion

- **Summary:** Summarize the key findings of the analysis.
- **Next Steps:** Outline the next steps for implementing the recommendations.